

IAJ Elects New President

When the IAJ held its Annual General Meeting on Wednesday, April 18, 2018, members elected BCIC's Managing Director Peter Levy to be the Association's 8th President. Mr. Levy replaced Eric Hosin, President of Guardian Life who had served for two years. Under the IAJ's Constitution the Presidency is rotated every two years between the Life and General Insurance sectors. Peter Levy served as Vice President, General before being elected President. Mr. Levy will be supported by Vernon James, Vice President, Life and Mark Thompson, Vice President, General.

"Mr. Levy has been a consistent advocate for insurance consumers and brings extensive experience and expertise to the Presidency that can only help to strengthen our body," said IAJ's Executive Director, Orville Johnson. Mr. Hosin as he demitted office said, "I want to thank all the members of the association who played a part in this process. We are blessed to have a high level of commitment and willingness of those in our ranks to support the

goals and the charge of our association."

In Peter Levy's address to the public session of the AGM commented on Four (4) key areas on which he will focus during his tenure as President: IVIS (Insurance Vehicle Information System), Road Safety, Fraud and insurance Penetration.

Mr. Levy stated that the IAJ would be implementing the Insurance Vehicle Information System (IVIS) by the end of the second quarter. This is a database of all the insured vehicles in Jamaica. Mr. Levy said, "This system is expected to make a major dent on the perpetrators of counterfeit insurance Certificates and Cover Notes, and reduce the number of uninsured vehicles that operate in contravention of the law, and that put at risk innocent motorists, cyclists, and pedestrians". This programme would be carried out by Insurance Companies and Insurance Brokers in Partnership with EGov, the Tax administration Department and the Police who will have access to the IVIS database to verify a vehicle's insurance status.

IAJ EXECUTIVE TEAM



PETER LEVY
President



ERIC HOSIN
Immediate Past President



VERNON JAMES
Vice President - Life



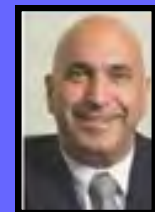
MARK THOMPSON
Vice President - General



KAREN BHOORASINGH
Director



PAUL LALOR
Director



CHRIS ZACCA, CD
Director



OLIVER TOMLINSON, JP
Director



ORVILLE JOHNSON, OD
Executive Director



ANNETTE ROBOTHAM
Corporate Secretary



MINISTRY OF EDUCATION MATHS EXPO 2018 AT UWI

School Children for various sections of the Island were bussed to the University of the West Indies Campus to take part in the Ministry of Education 2018 MATHS Expo. There were numerous booths at the expo all extolling the benefits of mathematics.

The IAJ booth experienced numerous visitors all anxious to learn how mathematics plays a part in the insurance industry. The IAJ Booth was manned by volunteers from the various member companies. Visitors were particularly impressed with the demonstrative posters that embellished the IAJ Booth as well as the erudite way in which the booth volunteers communicated with attendees.



IAJ BUN AND CHEESE TREAT FOR CHARLES CHIN-LOY BASIC SCHOOL

On March 28 a Bun and Cheese Party was held at the Chin Loy Basic School for the children at that school by IAJ.

Over the years, IAJ has traditionally held a Christmas Treat for the School. However, this year it was decided that there is too much of a wide space between interactive contact with the school, thus generating the concept of having this treat.

Children and Teachers at the School thoroughly enjoyed the occasion and extended gratitude to IAJ for this initiative.

Chin Loy Basic School is located in Western Kingston virtually at the entrance to Tivoli Gardens. Over the years, IAJ has, apart from the regular Christmas Treat donated a number of items to help with teaching and entertainment at the school.



Grenell's Road Traffic Expo 2018

IAJ was one of the sponsors for Grenell's Road Traffic Expo 2018 held at the Ranny Williams Entertainment Centre on Saturday, June 16. The occasion was well attended and the IAJ booth was visited by numerous persons who fielded questions about the insurance industry. At the Expo IAJ, in addition to other displays placed focus on the efforts being made to encourage moto cyclists to avail themselves to training that will help to reduce deaths on our roads.



Minister of Transport and Mining, Hon. Robert Montague (first right) in discussion with from left: Jessica Knight Dair, JP, Alphonso Grenell and Blanche Coward at the Expo

HAPPENINGS IN THE INDUSTRY



Sagicor has been involved in a number of public spirited activities during the period under review. Some of those activities include:

- Paint A Dream - Event held in February focused on raising awareness on the importance of Retirement Planning and starting early in order to ensure you can achieve your dream retirement when the time comes.
- PIF Seminar - Event held on February 27, with all trustees with our guest speaker Diane Edwards - President of JAMPRO which highlighted the current economic state of Jamaica and also provided Pension Trustees with information on funds' performance.
- Sigma Run - Raised \$50M for our 2018 beneficiaries, Spanish Town Hospital Neonatal Intensive Care Unit and St. Christopher's School for the Deaf.
- 2018 Corporate Awards Ceremony .



GUARDIAN LIFE 2018 AWARDS

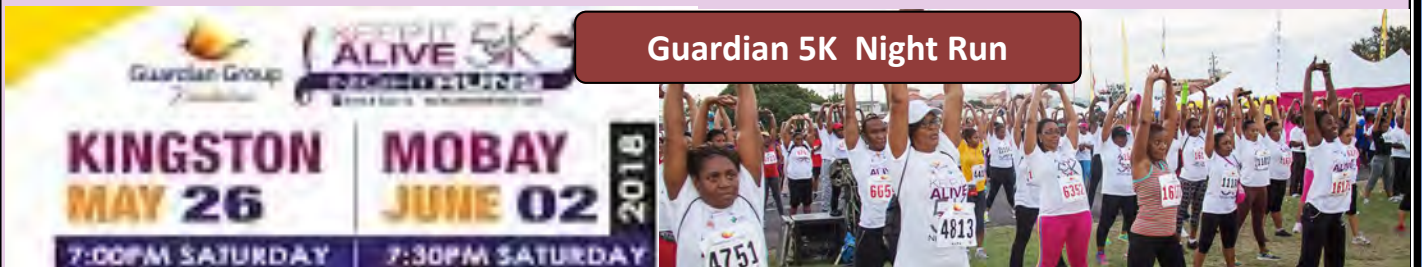


Fay Hutchinson, executive adviser, and Dacia Stephens of the Montego Bay Service Centre, were declared Guardian Life's top performers for 2017 at the company's annual awards ceremony, held at The Jamaica Pegasus Hotel, New Kingston, recently under the theme, 'Success, Passion, Persistence, Perseverance.'

Hutchinson, who also qualified for the Million Dollar Round Table Court of the Table, copped the company's top insurance adviser position after beating a field of 257 fellow advisers, while Stephens staved off some 315 fellow administrative team members to take the stellar prize of Employee of the Year.



Guardian 5K Night Run



Guardian's 2018 5k Nights Run held in Kingston on May 26 and in Montego Bay on June 2 were very successful and as usual incorporated numerous participants and sponsors. Proceeds of the runs were designated for charities including: Cornwall Regional Hospital, Mandeville Regional Hospital, St. Ann's Bay Regional Hospital among others.



British Caribbean Insurance Company (BCIC) is tracking the driving behaviour of auto insurance policyholders, with their consent.

Since late 2017, the company has been pilot-testing the Amber Connect vehicle-tracking device on privately owned motor vehicles and nearly 1,000 customers have been fitted so far, according to Managing Director, Peter Levy. He is not saying how much money has been ploughed into the project, only that it represents a big spend for the company.

The Amber Connect application is also uploaded to the client's smartphone giving them access to various services: GPS vehicle tracker; vehicle recovery; check fuel analytics; storage of car documents and expiration reminders; tracking driving behaviour; antitheft vibration alerts; geo-fencing to alert the user when the vehicle goes outside preset boundaries; and remote shutdown, although this is not recommended for high-end vehicles from 2015 onwards such as Audi, Mercedes-Benz, BMW, Land Rover/Range Rover and Porsche.



Peter Levy, managing Director



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Caribbean Insurance Conference
 June 3, 2018 – June 5, 2018
 Hyatt Ziva Rose Hall,
 Montego Bay, Jamaica

The IAC held its 38th Annual Insurance Conference at the Hyatt Ziva Rose Hall from June 3 to 5, 2018 under the theme: After 2017...Is The Future Predictable? A number of well accomplished speakers embellished the Conference with exciting, informative and workable ideas and Information. Eric Hosin, IAC President enthusiastically welcomed the well attended conference at the Opening Ceremony on June 3, while Thaddeus Burr, Director of Business Plan-

ning and Information for LIMRA and LOMA International Operations brought greetings on behalf of the two organizations. Guest Speaker for the evening was Minister of Tourism Edmund Bartlett, CD, MP who outlined plans to strengthen tourism not only in Jamaica but also throughout the Caribbean Region. Participants at the Conference included persons from over 38 countries.



Eric Hosin

Thaddeus Burr

Ed Bartlett

A Break Out Session in Progress



CARAIFA's 32nd Sales Congress under the theme: EMPOWERED TO RISE, hosted by JAIFA was held at the beautiful Rosehall Resort and Spa in Montego Bay from April 29 to May 3. There were over 400 participants from the member organizations of

platform speaker who held the audience spellbound with his innovative ideas for making outstanding sales achievements. A list of outstanding presenters including, Damion Crawford, Dr. Damian King, Oliver Townsend of Knutsford Express Fame, Hon. Dr. Danny Williams and many more motivational and informative speakers made this 32nd Sales Congress of CARAIFA a well appreciated experience for all attendees who also thoroughly enjoyed the entertainment and tours which were strategically organized.

CARAIFA. Jamaica's Minister of Finance Dr. The Honourable Nigel Clarke delivered the main address on Hall of Fame Night, Sunday April 29 and Mark Norville of Barbados was honoured as CARAIFA Hall of Fame inductee 2018.

Monica Robotham, JAIFA's President expressed great appreciation for the cooperation and assistance from the CARAIFA membership that enabled JAIFA to have a very successful event as host.

The official Opening of the work-sessions of the Congress on Monday April 30, was done by Custos Rotulorum for the Parish of St. James, Bishop the Honourable Conrad Pitkin, JP. Dr. Sanjay Tolani from Dubai, one of the youngest members of the Million Dollar Top of the Table was the first main

Congress Director, Orville Johnson, OD also took time out to thank the members of the Planning Committee who in many instances went beyond the call of duty to ensure that the Congress would meet and surpass expectations.



Monica Robotham

Orville Johnson, OD

Mark Norville

Hon. Dr. Nigel Clarke,
 Monica Robotham
 and Dr. Sanjay Tolani

CARAIFA Executives

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The FSC has been holding a series of Town Hall Meetings aimed at helping the public to understand and appreciate the role of the FSC among many other topics of financial interest to Jamaicans. In-

cluded in the Town Hall Meetings is the importance of insurance in all its forms. IAJ Executive Director Orville Johnson had had the privilege of making the presentations on this very important subject and from all indications the audiences have been very receptive and appreciative. IAJ is also a part spon-

sor of some of the FSCs TH Meetings.



IAJ Executive Director, Orville Johnson, OD speaking on "The Importance of Insurance".



IAJ Banner at the entrance to FSC Town Hall Meeting in Lucea— May 30, 2018



FOCUS ON NEW ROAD TRAFFIC ACT

The College of Insurance & Professional Studies hosted two seminars on the New Road Safety Act on Tuesday June 12 and Tuesday June 19 with representatives from the National Road Safety Council, the Jamaica Constabulary Force and Grenell's Driver Safety and Training and Services. From all indications to seminar was well appreciated by all attendees.

A Reinsurance Workshop will be held in October with representatives from AON Benfield Reinsurance as the presenters.



Dr. Bishop Gary Welsh



Alphanso Grenell



Paula Fletcher, Executive Director, National Road Safety Council.

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JMF ASSISTS WALKER'S PLACE OF SAFETY

In February of this year, the Jamaica Medical Foundation made a presentation of Goods to the Children Development Agency on behalf of the Children of the Walker's Place of Safety which suffered much destruction as a result of a disastrous fire that occurred at the location.

Audrey Budhai who received on behalf of the Agency congratulated the JMF for its gesture of generosity and assured the JMF representation that the goods would be appropriately utilized.



From Left: Audrey Budhai, JMF Chairman Emeritus Dr. The Hon. Oliver Jones, Orville Johnson, OD, IAJ Executive Director, and Jacqui McDonald, then JMF Hon. Secretary

Congratulatory

DAISY COKE RECEIVES IACA PRESTIGIOUS MAX LANDER AWARD



Daisy Coke, Actuary

It is with great pleasure that we inform you that the Founding President of the Caribbean Association of Actuaries Daisy McFarlane-Coke has been selected as the latest recipient of the International Association of Consulting Actuaries' (IACA) prestigious Max Lander Award.

This lifetime achievement Award is given by IACA to a member of the actuari-

al profession who has contributed to the public awareness of the work of the actuarial profession and the promotion of the business of consulting actuaries.

Daisy is the seventh recipient of this Award and was selected from six very outstanding nominations from across the globe.

This is a great honour for Daisy and the CAA, made even more so as it is presented on the occasion of IACA's Fiftieth Anniversary celebration at the Berlin 2018 International Congress of Actuaries - June .

ANNETTE ROBOTHAM RECEIVES TOASTMASTERS AWARD



Annette Robotham

IPS Communicators Toastmaster Club proudly presents Division B Toastmaster of the Year for Jamaica - DTM Annette Robotham who received the award of Toastmaster of the year for

Jamaica for 2017-2018. From Triple Crown to Club Toastmaster of the Year to Division Annette has blazed a trail of excellence. Take a bow Annette - like YEEEEAAAAHHHH!

Events On The Horizon

| | | |
|------------|--|---------------------------|
| September | Back to Basics Motor Cycle Clinic | Hanover |
| October | Reinsurance workshop with representatives from AON Benfield Reinsurance as the presenters. | CIPS (Insurance House) |
| December 1 | IAJ/JMF KPH Health Fair | KPH Grounds |
| November | Christmas in November | Guardian Life Sports Club |

CONTACT PERSONS

- **Simone Foote** (Charperson, IAJ PR Committee) Marketing Manager, BCIC
- **Phillipa Beckford**, Sales & Marketing Manager, Cuna Caribbean Insurance Jamaica Ltd.
- **Rachel McKenley**, Senior Marketing Officer, GK General Insurance Company Limited.
- **Tara Braham**, Unit Leader, Claims Handling Executive, ICWI
- **Alysia White** , Manager, Promotions and Special Projects, Group Marketing , Sagicor
- **Joseph Montaque**, Senior Marketing Officer NCB & Advantage General.
- **Simone Hull-Lloyd** Scotia Life Marketing Manager, Wealth
- **Natalia Gobin-Gunter** Director of Administration & Operations, Key Insurance Company Limited.
- **Natalie Henriques**, Marketing Associates & Business Development Guardian General
- **Sophia Henry**, Guardian Life
- **Christopher Vendryes** Sales Manager NCB Insurance
- **Sandrina Watkins** Production Development and Operations Manager, JN Life
- **Denise Harris** Marketing Manager, JNGI Jamaica.
- **Orville Johnson, OD** Executive Director, IAJ.
- **Triola Harper-Smith** Board Member of JAIFA
- **Tommy James**, IAJ PR

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